



Supplying over 3,000 food items to over 3,000 customers throughout the mid-Atlantic and beyond.

215-992-0900

www.quakervalleyfoods.com



PROUDLY SERVING HATFIELD® PORK



**FAMILY OWNED.
AMERICAN MADE.**



**COMMITTED TO SUSTAINING
AMERICAN FAMILY FARMS**



**CHARITABLE GIVING
IS OUR PRIORITY**

- ETHICALLY RAISED
- NO HORMONES OR STEROIDS ADDED
- RAISED WITHOUT GROWTH PROMOTANTS
- COMMITMENT TO BE 100% GESTATION CRATE FREE



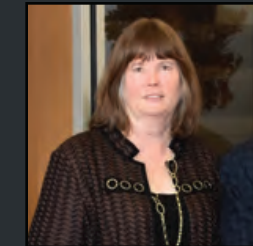
CONTACT YOUR QUAKER VALLEY FOODS REPRESENTATIVE TO PLACE AN ORDER OR TO LEARN MORE.

Welcome to Quaker Valley Foods!

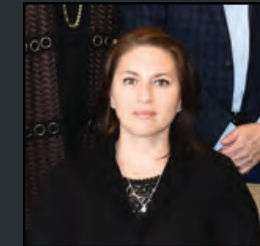
Company Directors



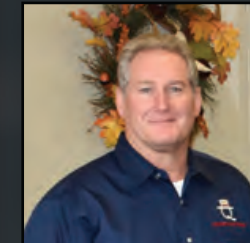
Wayne Hudis
CEO



Pat Veasey
President



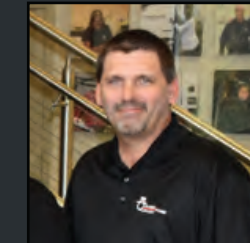
Michele Metrick
CFO



Terry McGrath
Director of Operations



Dennis Snyder
Director of Sales
and Purchasing



Andy Roman
Director of
Strategic Initiatives



Noel Sheridan
Director of IT

Since our earliest beginnings over 45 years ago, Quaker Valley Foods (QVF) has continued to grow and serve as the premier distributor of over 3,000 fresh and frozen perishable and non-perishable items throughout the mid-Atlantic. We take tremendous pride in our ability to provide consistency in quality and competitive pricing to our valued customers. As our story evolves, so does our clientele. QVF serves wholesale distributors, larger supermarket groups, independent retail and wholesale food stores, ethnic markets, jobbers and restaurants.

QVF goes beyond great products at competitive pricing. With a special focus on ethnic offerings, our broad customer base purchases Hispanic, African, Chinese and Halal foods, as well as many other products. These ethnic specialties are geared toward more than half of our customer base. As a result, we have a highly experienced, multi-lingual sales team that speaks your language and that is there to help you discover all that Quaker Valley Foods has to offer. Quaker Valley Foods is committed to the success of your operation. Our team is eager to serve as your advocate for great foods at great pricing. We are a family business with a proud history of quality and service, and we look forward to earning your trust every day.

www.quakervalleyfoods.com



Our History

Quaker Valley Foods (QVF) was founded in 1975 as Gary's Wholesale Meats by brothers-in-law Norman Fleekop and Gary Hudis. Norman had been an original owner of Kansas Beef Industries (KBI), and Gary had worked there as the plant manager. In 1980, Norman's son Ken joined the company, and in 1984, Gary's son Wayne did the same.

Years of sustained annual growth and business relocation followed. By 1995, QVF acquired the assets of KBI. That same year, Pat Veasey joined our team. Following Norman's retirement in 2000 and the sudden death of Gary in 2002, it was time for the two sons to take the reins and lead the company forward. In 2005, QVF relocated to the former RFDI facility on Red Lion Road in Northeast Philadelphia. It is here that we reside today on 15 acres in a 250,000-square-foot facility that warehouses dry, refrigerated and frozen food products.

After Ken retired in 2013, Pat Veasey and Wayne Hudis became partners and owners of the company the following year. In 2016, QVF acquired Moyer-Mitchell Company, a large protein distributor that sold primarily chicken products. With this acquisition, QVF increased our sales and purchasing staff to over 35 men and women. We also increased our fleet of trucks to over 40 vehicles, servicing the mid-Atlantic states and beyond!



| Quaker Valley Foods, Inc. | |
|----------------------------|----------------|
| 2701 Red Lion Road | 2005 |
| 3101 South Third Street | 1995 |
| 100 Packer Avenue | 1988 |
| 1001 North Delaware Avenue | 1981 |
| 235 West Indiana Avenue | 1977 |
| 2525 Maxwell Street | 1975 |
| Founders | |
| Gary Hudis | Norman Fleekop |

Who we are

QVF specializes in the distribution of beef, pork, chicken, turkey, seafood, deli products, foodservice items, lamb, goat, mutton, veal, and ethnic items. We utilize our own vehicles to distribute product to over 3,000 customers from Connecticut to Virginia. Because we employ so many great people focused on quality service with an emphasis on safety, we consistently exceed our clients' expectations!



Wayne Hudis, CEO and Pat Veasey, President



Our Outstanding Organization

Our Mission Statement

We consistently provide an extensive range of reasonably priced, superior food products to the food industry. This is accomplished while maintaining our commitment to an outstanding customer experience, a profitable company, and providing our employees a rewarding work experience.



Our Team

Simply put, QVF employs the best workforce within our industry. We take immense pride in hiring quality individuals who are eager to serve the diverse range of customers and ethnic groups to whom we cater. QVF invests in the continued training and attention to detail that is required to ensure the growth of every member of our team.



Safety is a key focus in our daily operations at QVF. We have established workplace processes that ensure a great environment for our people, which leads to better service and an overall better business experience.

Core Values

- Integrity and honesty in all that we do
- All are held accountable
- Continually strive for perfection
- Everyone is treated with dignity and respect
- Exceptional customer service
- Employee input, questions and concerns are welcomed
- Safety first always
- Commitment to profitability

FEATURING THESE QUALITY BRANDS



At Deli Brands of America, we use the same old world recipes that our forefather Harry Saval first crafted in 1932. Why? It's simple: they deliver the most delicious results. Plus we always start with fresh—never frozen—USDA domestic beef. And we produce all products to order for maximum freshness. Your customers will taste the difference.

- Corned beef (cooked and raw)
- Pastrami
- Roast Beef
- Premium Sliced Meats
- Honest-To-Goodness™, all-natural ABF
- Saval Family Recipe prepared foods



DeliBrandsOfAmerica.com | @DeliBrandsOfAmerica | 866-276-DELI(3354)



215.992.0900
www.quakervalleyfoods.com



Our Facility

Providing the best products requires the best facility. For Philadelphia-based wholesale food distribution, that means Quaker Valley Foods. Our **25,000 square feet of dry good storage, 85,000 square feet of refrigerated storage, and 140,000 square feet of frozen storage** is racked and fully stocked. Additionally, our 8-million-cubic-foot warehouse is temperature controlled to keep our products fresh and ready for our customers. Our organized and efficient facility means that we can quickly find products, fill orders, and prepare them for prompt delivery.



Marcus Rieker (left) with Quaker Valley Foods' Beef Buyer/Sales Specialist Bill Cattafesta, by the counter in Rieker's Prime Meats

"You're spot-on and friendly. Everyone seems to work with you; highly responsive and highly recommended."

"Una excelente compañía y excelentes personas. Los drivers son muy eficientes; cuidan a sus clientes. Buena calidad y muy buenos precios."
Translation: An excellent company and excellent people. The drivers are very efficient; they take care of their customers. Good quality and very good prices.



Father and son, "Dutch" and Albert Granaldi, in front of Dutch's Meats, Inc.

"With Quaker, I get what I order. There are never any mispicks. The delivery schedule is awesome. If I'm short something, I get it the next day, and that's a big plus."

"Incredible customer service and support from my salesperson."

"I truly like Quaker. Good people, good salespeople; they know their stuff. They take care of me more than most people. Good company. Well-informed salesmen. They give me good deals. Good to work with; they never leave you hanging on a limb if there is a problem."

Customer Testimonials

"Todo excelente. Se tienen pequeños incidentes, pero solucionan problems rapidamente. Buen salesperson. La carne nunca ha llegada dañada. Los drivers tambien son muy buenos y tienen buena atencion al cliente."
Translation: Everything is excellent. If there are small incidents, they are solved very quickly. Good salesperson. The meat never arrives damaged. The drivers are also very good and have good customer service.



Kevin Matthews (second from left) of Lansdale Meats picks up an order at our Cash and Carry from Bruce Greenberg (far left); Joe Cepparulo (second from right) and Ron Cedrone (far right)

"I have had the pleasure of doing business with Quaker for many years. No problems with the company; would highly recommend. You stand behind your products 100%. It's a very good company to do business with."

Food Show

Take Advantage of the Great Deals You'll Find at Our Annual Food Show!



Our Grand Prize Winner
A Trip to the Taj Mahal

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Delivery Service

In order to best service our customers, we provide next day delivery—Monday through Saturday—to wholesale distributors, larger supermarket groups, independent retail and wholesale food stores, ethnic markets, jobbers, and restaurants.

Committed to On-Time Deliveries & Courteous Service

BONGARDS.
Premium CHEESE
Est. ★ 1908

Farmer-owned
co-op producing
quality dairy
products for over
110 years



The Quaker Valley Transportation Department is committed to providing our customers with on-time deliveries and courteous service. Our fleet of over **40 trucks** runs from 3 am until 5 pm, averaging over **35 routes a day**. Covering over **6,000 miles**, our trucks make an average of over **350 deliveries** per day.

215.992.0900
www.quakervalleyfoods.com

A Sampling of the More than 3,000 Products We Provide!

Beef Products

Ribeyes
Export Ribs
Short Loins
Top Butts
Strip Loins
Flat Irons
Peeled Tenderloins
Teres Major
Peeled Butt Tenderloins
Shoulder Clods
Semi-Boneless Chuck
2-Pc. Boneless Chuck
Chuck Roll
Chuck Tenders
Briskets
Nose-Off Briskets
Neck Bones
Outside Skirts
Flanks
Flap Meat
Beef Back Ribs
Short Ribs
Bone-In Hind Shank
Hanging Tenders
Bottom Round
Eye Round
Flat Round
Ground Beef
Insides
Peeled Knuckles
Oxtails
Beef Trimmings 50/50
Grinding Meat

Deli Products

Packaged Meats
Cheese
Deli Meats
Eggs & Oils
Halal Items
Ham
Salads & Condiments
Foodservice Items
And so much more!

Pork Products

Bacon
Bone-In Loins
Boneless Loins
Tenderloins
Picnics
Hams
Boneless Butts
Bone-In Butts
Spare Ribs
Salted Parts
Smoked Parts
Frozen Whole Pigs
Imported Ribs
Back Ribs
Bellies (Fresh & Frozen)

Chicken & Turkey

Whole Birds
Fowl
Chicken Legs
Chicken Wings
Chicken Tenders
Party Wings
¼ Legs
Drumsticks
Thighs
Boneless Thighs
Cornish Hens
Chicken Backs
Skinless Chicken Necks
Chicken Gizzards
Chicken Hearts
Frozen Whole Turkeys
Bone-In Chicken Breast
Boneless Chicken Breast
Smoked Turkey Parts
Turkey Breasts
Ground Turkey
Ducks
Quail
Turkey Parts

Seafood Products

Lobster Tails
Cooked Shrimp
Raw Shrimp
Retail Shrimp
Peeled Shrimp
Salmon
Snow Crab Clusters
Squid
Octopus
Seafood Mix
Whiting with Skin Off
Whiting with Skin On
Whiting Headed/Gutted
Red Porgy
Crab Cakes
Sea Trout Fillets
Mackerel
Kingfish
Kingfish Steaks
Croakers
Frog Legs
Retail Tilapia Fillets
Tilapia Fillets
Tilapia Whole
Flounder Fillets
Dungeness Crab
Imitation Crab
Pasteurized Crabmeat
Pollock
Cooked Crawfish
Butterfish
Scallops
Breaded Fish Portions
Snapper Whole
Mussels
Clams
Swai/Catfish Fillets
Breaded Clams
Wholey Skillet Meals

Lamb, Goat & Mutton

Lamb Carcass
Lamb Leg Bone-In
Lamb Leg Boneless
Lamb Shoulder
Lamb Rack
Lamb Shank/Offal
Goats 6-Piece
Goats 6-Piece Burnt
Goat Cubes
Goat Offal
Mutton 6-Piece
Mutton Leg Bone-In
Mutton Leg Boneless
Mutton Shanks
Mutton Shoulders
Whole Rabbits

Offal

Beef Feet
Tripe
Leg Tendons
Intestines
Feet
Tails
Bones
Hocks
Jowls
Ears
Livers
Kidneys
Chitterlings
Stomachs
Hearts
Tongues
Snouts
Salted Feet

CLUB FRIES

Crispy and *tasteful!*



- ✓ *Golden and **crispy***
- ✓ *Precooked in 100% **non-hydrogenated** vegetable oil*
- ✓ *Available in a large **variety of cuts***
- ✓ ***Cholesterol free***
- ✓ *Frozen for **maximum shelf-life***



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REMSTAR FOODS CORP.



America's Premier Beef Company®

At National Beef®, we partner with the best Midwest cattle suppliers, operate two of America's largest and most efficient beef processing plants, and provide comprehensive beef products and programs. We are a leader in the industry—committed to helping our customers differentiate and win.

Visit nationalbeef.com to learn more.



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Sally Sherman Foods has perfected farm-fresh flavors throughout their line RTE deli salads. Sally Sherman products appeal to old and new customers who simply want something that taste good! They offer both new flavors, homestyle classics. Their classic products also available in grab & go sizes.

sallyshermanfoods.com

Whiting Fillets
All Natural, Individually Frozen Fillets
Easy to Prepare

Whole Cooked Crawfish
Cajun Seasoned
Microwaveable • Ready to Eat

Tilapia Fillets
Boneless, Individually Frozen Fillets
Easy to Prepare

Mussels
Microwaveable, Vacuum Packed
Ready in Minutes

the Great Fish Co.

Try all of our fine family of products
greatfishco.com

HORMEL DELI SOLUTIONS



For additional information visit us at hormel.com



Clear Bags

On-Cor Bag Chicken Nibblers, Patties and Strips are cooked to perfection, giving them great eye appeal in the freezer case!

www.on-cor.com



"Producing top-quality Smoked Meats, Deli Meats, and Frankfurters since 1836"



"Stahl-Meyer Foods Family Owned and Operated"

stahlmeyer.com



WE'RE NOT JUST POTATOES ANYMORE

We are proud to be the area's redistributor for Lamb-Weston, McCain, Tyson, Snow Spud and many others. Our private label products are sourced from around the world to bring you the highest quality at the best price.



FOR MORE INFORMATION VISIT ENDICOPOTATOES.COM

IN ADDITION, ENDICO CARRIES A FULL LINE OF FRUITS, FROZEN VEGETABLES AND VEGETABLE BLENDS.



Our Tenders Are A Perfect 10!

Tyson® Fully Cooked Chicken Tenders score a perfect 10 for authenticity and flavor. And operators benefit from Tyson Foodservice innovation, quality assurance and trust. Take advantage of our full resources as a recognized leader in protein with the most complete lineup of poultry products in the industry.

Learn more: tysonfoodservice.com



HOUSE OF RAEFORD

**WE PRODUCE CHICKEN.
WE PROVIDE
FOR PEOPLE.**

At House of Raeford, we believe companies that do well should also do good. We volunteer. We contribute. We serve. In a nutshell, we do good in the communities we're proud to call "home."

HOUSEOFRAEFORD.COM

NC • GA • SC • LA

f t p i

Taste All That Smithfield Deli Has to Offer

Visit SmithfieldFoods.com for more products and information

Smithfield



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PURE. PORK. GOODNESS.



- ALL NATURAL
- HAND-TRIMMED CUTS
- NO ADDED HORMONES OR STEROIDS
- NO ARTIFICIAL INGREDIENTS
- PRODUCT OF USA

©2015 Smithfield Foods, Inc.



YOUR PREMIER BEEF PROVIDER

AMERICAN FOODS GROUP

AMERICA'S HEARTLAND BEEF

AMERICAN HEARTLAND BEEF

www.AmericanFoodsGroup.com

QUALITY • INTEGRITY • PARTNERSHIP



REAL MEAT REAL WOOD SMOKED REAL DELICIOUS BACON AND MORE





WWW.GODSHALLSFOODSERVICE.COM



Bring restaurant quality meals to your dinner table with Wholey Premium Seafood.



wholeyseafood.com

www.pilgrims.com




- Product of the USA
- Gluten Free*
- Minimally Processed
- No Artificial Ingredients

*Per USDA label



OUR FARMS • OUR COMMITMENT®

WWW.PRAIRIEFRESH.COM

Delicious. Fresh.

IMPORTED 4x6 HAM



| Deliham | Valhalla |
|--|--|
| True Imported Product – "Danish Style" | True Imported Product – "Danish Style" |
| Fresh Ham Muscles ONLY (never frozen) | Fresh Ham Muscles ONLY (never frozen) |
| Five Muscle Product | Two Muscle (Insides & Outsides) |
| 100% Yield per Piece | 100% Yield per Piece |
| E-Z Open Bag = 9 Month Shelf Life (from production date) | E-Z Open Bag = 9 Month Shelf Life (from production date) |
| Gluten Free (no "mystery meat") | Gluten Free (no "mystery meat") |

Fully COOKED Imported Ham

Water added

Product of Canada

Item #4107585

98% FAT FREE

Valhalla Imported COOKED HAM

WITH NATURAL JUICES

Product of Canada

Item #4107587

Valhalla Premium Gold Ham

Water Added

Product of Canada

Item #4107589



When You're Looking For The Best ALWAYS SPECIFY FRY

Fry Foods is one of the largest onion ring manufacturers in the US, but we don't stop there. We offer a wide range of battered & breaded appetizers such as mozzarella cheese sticks, stuffed jalapenos, a variety of vegetables and other specialties to meet your needs.

If you're looking for high-quality, consistent products at great prices to boost your sales, give us a call today!



For More Information Contact
Joe Capozella, Sales Director - East
434-249-2742
joe@fryfoods.com

COOPER. MAKE IT YOURS.



ITEM # 4104450 6/5# LOAF COOPER SHARP COLORED
ITEM # 4104445 6/5# LOAF COOPER SHARP WHITE



CLEARFIELD.
SINCE 1938

A Fresh Look.

CLEARFIELD
1938

SAME DELICIOUS CHEESE.

ITEM # 4104005 6/5# LOAF CLEARFIELD AMERICAN WHITE



Philadelphia Headquarters
2701 Red Lion Road
Philadelphia, PA 19154

Phone 215.992.0900
Toll Free 800.882.6328



For Great Quality at a Great Price!

Consider Quaker Valley Foods' Private Label Brands



MAIN STREET

Cheese
Beef Sandwich Steaks
Cooked Meatballs
Beef Burgers
Salads • Deli Meats
Bacon • Lite Swiss
Shredded Cheddar
Pickles

RIALTO

Italian Meatballs
Shredded Mozzarella
Mozzarella Loaf
Provolone Cheese
Grated Cheese

LEN-NOR

Provolone Cheese
Mozzarella Cheese

Q-LABEL

Hamburger Patties
Mozzarella Sticks
Onion Rings
Chicken Sandwich Steak
Beef Sandwich Steak

